

Type: Annual General Meeting

Date: 8DEC18, 5:00Pm

Location: Mount Joy

Welcome by President (Chair):

Attendees:

Evans Family, I Gabbedy Family, N Gabbedy, Pickering Family, D Bayles, C Bayles, M+A Bayles, K Hosking, D Parker, J Lupo, S Bayes, A Rosenzweig, Salter Family, Perkins Family, N Berne, N Sutcliffe, M Luscombe, C Millar, J Mcneair, B Mc Neair, M Travica, N Munday, Thornbury Family, Woodhouse Family, Statton Family, Groenewold Family.

Apologies:

M Amey, P Lockhart,

Last Meeting Minutes:

Minutes of previous Annual General Meeting.

Moved I Pickering, Seconded B Perkins.

Review and actions required from previous minutes.

Presidents Report:

See attached.

Treasurer Report:

See Attached

Currently \$400 PP VS \$800 with MA for a year of riding at the club.

Moved A Lockhart, Seconded J Lupo.

Election of Committee & Office Bearers:

Position	Nominated	Elected
President	C Bayles	C Bayles
Vice President	K Hosking	K Hosking
Treasurer	M Luscombe	M Luscombe
Secretary	K Pickering	K Pickering
Public Officer	I Pickering	I Pickering

Newsletter & Web Officer	S Lockhart	S Lockhart
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Moved A Groenewold , Seconded A Lockhart.

General Committee:

Committee Members

Nominated	P Lockhart, M Amey, N Berne, C Ferrall, I Gabbedy, N Gabbedy, A+S Lockhart, N Munday, D Fenton, J Lupo, R Thornbury, B+R Langworthy, J Perkins
Elected	P Lockhart, M Amey, N Berne, C Ferrall, I Gabbedy, N Gabbedy, A+S Lockhart, N Munday, D Fenton, J Lupo, R Thornbury, B+R Langworthy, J Perkins

Moved K Hosking , Seconded J Lupo.

Scrutineers

Nominated	M Amey, J Perkins, J McNear
Elected	M Amey, J Perkins, J McNear

Moved M Woodhouse, Seconded B Langworthy.

Section Checkers:

Nominated	N Munday, K Pickering, P Lockhart, M Gabbedy
Elected	N Munday, K Pickering, P Lockhart, M Gabbedy

Moved I Pickering, Seconded C Bayles.

General Business:

1. **Australian Titles**

12/13th October Scheduled as dates for Australian titles.

- LMC + TERC to help observe
- Encourage Masters and Trial 2 as now championship classes
- Sponsorship is key to a successful event, all members to try to recruit sponsors.

-Sponsorship level document was circulated and one handed out to all members present as an aid to gain sponsorship (see attached).

2. Clothing

Club apparel has been purchased and is being manufactured, to be available at first trial next year.

3. Requirements for competition in club Trial

Nameplates – are to be to MA requirements to make it easy for observers to identify rider and grade.

Clothing – Minimum required to compete is a Sleeved shirt, long pants, calf length boots and helmet.

4. 1st Trial 2018.

Mole Creek nominated as venue for first trial to be held 17FEB with 24FEB as rain date.

5. Event entry fee

To cover the increasing cost of insurance, we will increase cost to \$40 next year, this year was \$35. Junior fees are to remain the same.

6. Grades

'Juniors' grade for U16 riders is to be implemented for 2019 following the same lines as Clubman.

Name plates and arrows colour for Clubman + Juniors to be changed to White.

Expert to be run with Green arrows at the Tasmanian Titles and continue with the Red + Arrows in normal state championship events.

Next Meeting:

Type: AGM

Date: TBA

Location: TBA

Tasmanian Motorcycle Trials Club Inc

BALANCE SHEET

As of December 7, 2018

	TOTAL
Assets	
Current Assets	
Accounts receivable	
662 Trade receivables	100.00
Total Accounts receivable	A\$100.00
409 Petty Cash	-76.22
B&E Ltd Chq Acc	18,430.30
120.00 Undeposited Funds	0.00
Total Current Assets	A\$18,454.08
Long-term assets	
742 NCA Plant and Equipment	2,309.99
754 Office furniture/equipment	392.00
757 Furniture and Fittings	298.00
Vehicles	
Original cost	5,000.00
Total Vehicles	5,000.00
Total long-term assets	7,999.99
Total Assets	A\$26,454.07
Liabilities and shareholder's equity	
Current liabilities:	
Accounts payable	
883 Trade creditors	0.00
Total Accounts payable	A\$0.00
Total current liabilities	A\$0.00
Shareholders' equity:	
Net Income	2,226.25
30000 Opening Bal Equity	8,873.00
32000 Retained Earnings	15,354.82
Total shareholders' equity	A\$26,454.07
Total liabilities and equity	A\$26,454.07

Tasmanian Motorcycle Trials Club Inc

SALES BY PRODUCT/SERVICE SUMMARY

1 January - 7 December, 2018

		TOTAL		
	QUANTITY	AMOUNT	% OF SALES	AVG PRICE
Event Entry				
Event Entry	236.00	8,260.00	39.02245%	35.00
Event Entry Youth	58.00	580.00	2.74008%	10.00
Tas Title Entry				
1 Day entry twoday	2.00	60.00	0.28346%	30.00
Minders Bike	1.00	10.00	0.04724%	10.00
Two Day Entry Adult	38.50	3,100.00	14.64523%	80.5194805
Two Day Entry Junior	12.00	350.00	1.65349%	29.1666667
Total Tas Title Entry		3,520.00	16.62942%	
Total Event Entry		12,360.00	58.39195%	
General Sales				
Donations	28.00	4,172.30	19.71106%	149.0107143
TMTC T-Shirt Sales	16.00	720.00	3.40147%	45.00
Total General Sales		4,892.30	23.11254%	
General Sponsorship				
Major 2 Day Sponsorship				
Major 2 Day Sponsorship	9.00	1,500.00	7.0864%	166.6666667
Total Major 2 Day Sponsorship		1,500.00	7.0864%	
Total General Sponsorship		1,500.00	7.0864%	
Membership				
Adult Membership 72hrs	9.00	170.00	0.80313%	18.8888889
Fam Memb 72hrs	1.00	20.00	0.09449%	20.00
Membership Fees Family	16.00	870.00	4.11011%	54.375
Membership Fees Junior	5.00	75.00	0.35432%	15.00
Membership Fees Solo	33.00	1,280.00	6.04706%	38.7878788
Total Membership		2,415.00	11.40911%	
TOTAL		A\$21,167.30	100.00%	

Tasmanian Motorcycle Trials Club Inc

PROFIT AND LOSS

1 January - 7 December, 2018

	GENERAL COMP	TRAINING DAYS	TWO DAY	TOTAL
Income				
190 Sponsorship			700.00	A\$700.00
Two Day Sponsorship			800.00	A\$800.00
Total 190 Sponsorship			1,500.00	A\$1,500.00
192 Membership Fees	2,225.00		175.00	A\$2,400.00
195 Event Entry	8,840.00		3,520.00	A\$12,360.00
205 Other revenue	1,884.20	2,183.10		A\$4,067.30
230 Sales (43)	940.00			A\$940.00
Total Income	A\$13,889.20	A\$2,183.10	A\$5,195.00	A\$21,267.30
GROSS PROFIT	A\$13,889.20	A\$2,183.10	A\$5,195.00	A\$21,267.30
Expenses				
300 Accountancy fees	365.85			A\$365.85
318 Trophies Plaques Etc	968.00			A\$968.00
346 Donations	5,000.00			A\$5,000.00
Land Owners Gifts	659.91			A\$659.91
Total 346 Donations	5,659.91			A\$5,659.91
356 Observer Incentives	295.94			A\$295.94
358 Entertainment expenses	101.53		268.88	A\$370.41
362 Fees and permits	234.98			A\$234.98
368 First Aid Costs	42.10			A\$42.10
372 General expenses	50.00			A\$50.00
377 Hire of plant and equipment			320.00	A\$320.00
381 Insurance				A\$0.00
381.01 General	3,935.00			A\$3,935.00
381.05 Professional indemnity	1,400.00			A\$1,400.00
Total 381 Insurance	5,335.00			A\$5,335.00
399 Motor vehicle expense - 1				A\$0.00
399.02 Insurance and registration	355.00			A\$355.00
Total 399 Motor vehicle expense - 1	355.00			A\$355.00
404 Two Day Title				A\$0.00
Land Owners Gift Two Day			100.00	A\$100.00
Observers gifts			522.12	A\$522.12
Toilet Hire			450.00	A\$450.00
Trophys			1,155.00	A\$1,155.00
Total 404 Two Day Title			2,227.12	A\$2,227.12
407 Permits, licences, fees	202.50		40.30	A\$242.80
411 Postage	33.00			A\$33.00
414 Printing and stationery				A\$0.00
Stickers and Signs			330.00	A\$330.00
Total 414 Printing and stationery			330.00	A\$330.00
426 Registration fees	81.08			A\$81.08
459 Supplies				A\$0.00
459.02 Office	66.00			A\$66.00
459.03 Field	475.10		48.80	A\$523.90
Total 459 Supplies	541.10		48.80	A\$589.90
Total Expenses	A\$14,265.99	A\$0.00	A\$3,235.10	A\$17,501.09

	GENERAL COMP	TRAINING DAYS	TWO DAY	TOTAL
NET EARNINGS	A\$ -376.79	A\$2,183.10	A\$1,959.90	A\$3,766.21

Some interesting facts and figures from 2018

	Juniors	Adults	TOTAL
Average Entry numbers over nine normal rounds	6.5	26.2	32.7

Avg income per round including Membership Fees	\$1,230		
Avg Cost to run a normal round including Insurance, Land Owners Gifts ,Police Permit, Observers Gifts and End of Year Trophies	\$1030 or 29.5 entries per event to break even	Avg Profit per round (avg over 9 events)	\$200 or Not quite 6 entries

Break Down of above figure	Annual Trophies (avg over 9 events)	\$145	4+ entries per event
<i>(all figures are approx avg over nine events)</i>	Land Owners Gifts	\$75	2 + Entries
	Observers Packs	\$40	1 + Entry
	Insurance (avg over 9 events)	\$632	18 entries per event
	Gen expenses inc first aid , supplies etc	\$65	nearly two entries
	Permits Etc	\$50	1.5 entries

Total Cost to Run Two Day Title Event	\$3,235
Profit from Two Day	\$1,960

The figures above are averages rounded and general

